



May HPP Newsletter

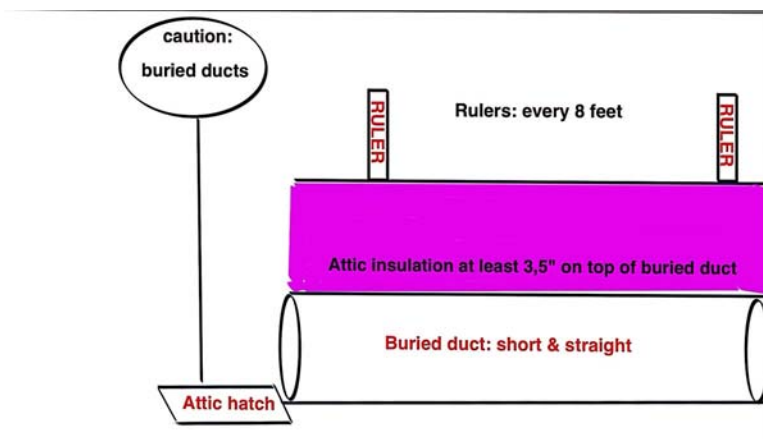
The May newsletter brings with it some reminders of the way things should be done, and a new opportunity for those of you really wanting to provide excellent service to your customers.

Deep Buried Duct Credit

The Quality Assurance team has discovered a trend when it comes to offering the rebate of \$200 for deep burying the ducts. Often times, although the deep bury checkbox has been selected, the installation does not qualify as deep buried. Verification of the last six projects all failed to meet the standards for qualification. In an effort to improve customer service and to support contractor workmanship development, the program will begin requiring photographic evidence of adherence to the deep buried duct protocols before the rebate is authorized for any job originally submitted on or after May 1, 2013.

If you are claiming a deep buried duct rebate, please provide the following photos through Vision with your post-upgrade submission:

- Shortened, straightened ducts *before* they are deep buried
- Wide view of ducts *after* they are deep buried
- Vertical duct indicators
- "Caution: Buried Ducts" sign



Review the [Deep Buried Ducts Protocol](#) to ensure you are installing and labeling this measure correctly.

SMUD will be receiving reports going forward for the rebates it has paid to the customer for this measure. If it is found that the measure did not qualify, either corrective action will be required or reimbursement from the contractor for the rebate paid will be required, so therefore make sure your work does indeed meet the protocols to ensure better quality service to our customers.

Air Sealing and Air Quality Rebate Measure

With the new ASHRAE Standard infiltration rates being implemented under the 2013 HPP, we have found that most homes are not being air sealed since they fall within 130% of the standard. After hearing feedback from some contractors who want to take their work to the next level, SMUD has approved a new “**Air Sealing and Air Quality**” measure to be added to the JRT. The existing rules around the current Air Sealing rebate are still the same.

This new option provides \$200 greater rebate than the existing air sealing rebate, and is applicable to homes that already meet the air sealing ASHRAE standard (< 130% of the 62.2 standard). In order to qualify for the rebate, the scope of work must include a minimum 20% reduction in infiltration (in CFM50) and installation of mechanical ventilation that meets the continuous and intermittent air flow requirements set forth in ASHRAE 62.2-2010.

Bonus Rebate Expires June 30

Reminder: The SMUD offer of an early completion rebate of \$200 expires June 30th at 5 pm. To qualify for this customer bonus, the work must be complete and all documentation submitted to Efficiency First CA (formerly CBPCA) by the deadline. Failure to do so will make the shortage the contractor's responsibility to work out with the customer. As we are in May now, please make sure to discuss this offering with your salesforce to make sure you are able to complete the work by the deadline to avoid complications.

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