



**Dear SMUD home performance contractors,**

2013 has been a great year for home performance. We should reach the point of having completed a little over one home per day (365 for the year), which, considering the scope of work each of these jobs entails, is quite an achievement. Thank you and congratulations. As I've mentioned before, we would like to see the program flow naturally from this year to next, meaning that if you do not finish by year end, your customers will be whole as far as rebates from SMUD is concerned.

However, I have heard that the Federal tax credit for efficiency work expires at the end of the year. I haven't been able to confirm this, but, if this is true, I would ask that you consider your customers' well being and make every effort to finish by year-end. Here at SMUD, we consider the program year end date to be December 10 in order to give us time to turn in final project counts prior to the books closing.

**Now for a special limited time only offer: Starting Tuesday, October 15, for any project finished by December 10, the CONTRACTOR will receive a bonus of \$300 per project. These payments will be tallied and will be paid in a lump sum in 2014. This bonus applies to projects for which BKi receives complete and accurate post-upgrade documentation via Vision prior to 5:00 pm on December 10th. This bonus does not retroactively apply to projects that were completed prior to October 15, nor any completed after December 10th.**

**SMUD is offering this bonus to help ensure as many projects as possible are finished by December 10 so we meet our 2013 energy efficiency goals. Projects that miss the December 10th deadline will be considered 2014 projects and the bonus would be void.**

Please make notes of the dates which SMUD job processing will be **CLOSED**.

- November 18-20 (limited service; key staff attending Behavior, Energy, and Climate Change Conference in Sacramento and ACI in La Jolla)
- November 28-29 (Thanksgiving)
- December 23-27 (Christmas)
- January 1 (New Year's Day)

As this is an internal SMUD bonus offering, please contact me directly at 732-6798 if you have any questions. Thank you again for jobs well done.

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Click [here](#) to sign up for **Heat Pump Water Heater Replacement Training** and learn how you can get **\$600** rebate for your costumers and an extra **\$200** contractor installation incentive.

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