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Powering forward. Together.



Dear SMUD Home Performance Contractors,

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### **New Duct Installation and Insulation Guide**

As part of continuing contractor professional support, SMUD and Efficiency First California have created the new "[Duct Installation and Insulation Guide](#)" to help you better design ductwork in the field. Please take a look at the [guide](#) and share with your colleagues and customers.

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### **New 90-Day Project Deadline Guide**

In order to ensure that SMUD customers are getting the best services from SMUD HPP Contractors, and to accurately predict year-end project totals and rebates, we have created a one-page "[90-Day Project Deadline Guideline](#)." This guide will help you understand effective ways to help your customers receive the best services in a timely manner. These guidelines apply to all projects that were authorized since January 1, 2014.

Also please don't forget to read all of our existing guides for contractors and customers. These are great resources for installation crews and homeowner education. To access the complete library of SMUD contractor guides click [here](#); to access SMUD homeowner resources to assist with your sales process, click [here](#).

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### **New SMUD pilot to test streamlined job submission**

Over the next three months, SMUD HPP will be conducting a pilot to test a new streamlined job submission process with a small group of High Performing Contractors that meet pilot criteria for quality performance on project paperwork, customer service, and project installation.

Among the High Performing Contractor pilot protocols: No pre-upgrade JRT submission required - use of air leakage and duct leakage defaults in lieu of a Blower Door and Duct Blaster® tests-in. Note: Pilot participant enrollment is closed. Contractors interested in qualifying for the streamlined job submission program, which will potentially launch post pilot, should take this opportunity to improve their quality of field work and documentation submission. To obtain information about quality performance requirements please contact Moe Srifi at [moe@efficiencyfirstca.org](mailto:moe@efficiencyfirstca.org)

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### **SMUD Raises HPP Financing to \$30,000**

Lastly, in an ongoing effort to meet your financing needs, SMUD is pleased to announce a maximum loan amount increase to its Home Performance Program. The Home Performance Program maximum loan amount will increase from \$20,000 to \$30,000 effective April 1, 2014. This enhancement will allow for additional upgrade financing flexibility. For details please call [916-732-5472](tel:916-732-5472).

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Please let us know if you have any questions or comments!

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SMUD Team



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