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Dear SMUD HPP Contractors,

12-01-14 CAEAFTA Loan Deadline *Fast Approaching!*

Submit all CAEAFTA loan funded projects through Vision by December 1, 2014, to ensure financing. If you have a project with CAEAFTA loan financing, you must complete the project **before December 1, 2014**. In the future, customers and contractors can obtain financing through SMUD's residential loan program that is **available today!**

12-19-14 Assessment and Project Rebate Deadline

To secure project rebates for 2014, submit your applications by **December 19, 2014**. Getting your paperwork in by the 19th ensures projects will be counted for the 2014 program. In addition the SMUD HPP assessment rebate ends as of **December 19, 2014**. In 2015, program resources will be focused on rebates for the expanded list of program measures. This benefits your customers by enabling HPP to offer more attractive incentives and more upgrade options. Mark your calendar: **December 19, 2014**, is the final day to submit assessments and project rebates for 2014.

Window Requirements Updated

As of July 1, 2014, the Title 24 (code) for windows changed to .32 U factor and .25 Solar Heat Gain Coefficient (SHGC). SMUD HPP did not immediately change with these requirements, as we wanted to see what the Energy STAR ratings would be, which are usually tighter than Title 24. To-date, Energy STAR has not released their final recommendations, so SMUD management has come up with what we will accept moving forward:

- The U factor will be .30
- The Solar Heat Gain Coefficient (SHGC) will be .25

HPP projects in process will be honored as far as rebate is concerned. Starting January 1, 2015, all projects will have to meet the new requirements of U factor = .30, and SHGC = .25. These requirements will also be in effect for the SMUD window standalone financing program.

Pool Pump Quick Guide Features Big Savings

Pool Pumps are a cost-effective replacement measure for many SMUD homeowners. And the SMUD HPP wants to help you and your customers take advantage of this opportunity. The new downloadable homeowner Pool Pump Quick Guide is available now on the website ([here](#)). Take a look and print some copies for your customers. With an average \$760/year in electricity savings, SMUD HPP \$400 rebate for pool pump replacement, and flexible installation options, you can help your customers save energy and keep their pools pristine; check out the quick guide today. The SMUD HPP regularly reviews HPP Quick Guides for customers and contractors to ensure you have the latest information. Check out the HPP Contractor Library for the full list of Quick Guides including the updated Duct Insulation/Installation Quick Guide ([here](#)). Also, direct your customers to the program website to access easy-to-read **customer-focused** Quick Guides that explain key aspects of home performance. Light on jargon and filled with useful information, customers will be thankful when you explain home performance to them in language and concepts they can understand! Visit the SMUD HPP Homeowner page ([here](#)) to guide your customers through

home performance. And, as always if you have any feedback or suggestions please let us know!

New Job Submission Process Reducing Project Turnaround Time

You requested faster turnaround times, less paperwork, and easier submittals in order speed up the project completion and rebate delivery time. Based on your feedback, SMUD HPP launched a streamline job submission process on September 17 designed to remove program obstacles and burdens to help make your work easier. And it is working! The overall lifecycle of a project has dropped from 4 months to less than 2 months! Meaning your customers can expect to start work and receive a rebate as quickly as you can get the work done. Faster turnaround times mean happy customers; happy customers mean good referrals; good referral means more work — it's a win-win-win for all.

Contractor Handbook Updated!

Contractors, your complete program resource guide is **updated!** Reference program protocols and best practices, research new measures, find quick answers to frequently asked questions and keep up-to-date with the SMUD HPP newest details. We've spent the effort to simplify your handbook, now it's time for you and your support staff to take advantage. The handbook is available online for access anytime and we're open to suggestions for additional content and clarification. Click [HERE](#) to download the new Contractor Handbook!



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