

# Sacramento Municipal Utility District Home Performance Program



## **IN-OFFICE MENTORING SERVICE**

**Chris Cone**

**HOME PERFORMANCE PROGRAM TEAM (HPP)**

**Efficiency First California**

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**510-899-9773**

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## 2015 — The Year of Growing Capacity

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Helping you reach more customers is our goal.

We asked, and you answered: “Give us...”

- Concise targeted mentoring
- Onsite or in-Office access
- Support for my company’s needs

**Introducing...**



# BenningfieldGroup

[energy, software, service]

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SMUD HPP welcomes **Benningfield Group, Inc.** (BGI) to the team.

Based in Folsom, BGI provides a range of services to the energy efficiency community including energy efficiency training, building modeling, building life cycle cost analysis, energy savings verification, HERS ratings, economic analyses, and Title 24 code expertise.



## Welcome to the BGI Team!

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### **Russ King, M.E., Senior Technical Manager**

- Licensed Mechanical Engineer with over 25 years of experience in residential HVAC design.
- Author of “HVAC 1.0 – Introduction to Residential Heating and Cooling Systems,” which is used as a textbook in two community college HVAC programs.
- Extensive experience diagnosing comfort related problems.

### **Cindy Hamilton, Project Manager**

- Extensive experience coordinating and managing HERS rater and HVAC diagnostics training programs.



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## In-Office Mentoring

*À la cart mentoring service.*

*At your office.*

*During staff meeting, lunch hour — whenever it works for you.*

## Onboarding new employees? Supporting seasoned staffers?

Get the most from the SMUD Home Performance Program with our new In-Office Mentoring, providing updates/refreshers on topics such as:

- HPP requirements/protocols
- Job submission process/best practices
- Rebate measures/project scope planning tips
- HPP + Home Upgrade rebates for more customer value
- Common mistakes/ways to avoid them
- QA/QC rules/support to ensure a successful project and a happy customer



## HPP Mentoring Services

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- **New In-Office Mentoring** on topics such as job submission, Vision database, and maximizing rebate value in project planning.
- **Field Mentoring** brings hands-on technical support to crews onsite on the job

- **Mentoring team:**
  - ✓ **Field Mentoring and QC** — Moe Srifi at [moe@efficiencyfirstca.org](mailto:moe@efficiencyfirstca.org)
  - ✓ **In-Office Mentoring** — Russ King at [russ@benningfieldgroupinc.com](mailto:russ@benningfieldgroupinc.com)
  - ✓ **Job submission QA** — Rebecca Brown at [rbrown@bki.com](mailto:rbrown@bki.com)



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**ANY QUESTIONS?**

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